

Accounts Receivable

Commission Report

Salesperson	Tran	saction Date	Comm Split	Comm Rate	Tran Amt HC	Subject Sales	Subject Cost of Sales	Gross Profit	Gross Margin	Act Comm Amt
Vincent LaPalma	000000007-IN	1/2/2003	20.000%	15.000%	8,520.00	1,600.00	2,800.00	-1,200.00	-75.000%	240.00
Alfred Tabasco	000000007-IN	1/2/2003	80.000%	15.000%	8,520.00	6,400.00	11,200.00	-4,800.00	-75.000%	960.00
Vincent LaPalma	000000009-IN	1/10/2003	20.000%	14.789%	30,352.50	5,700.00	3,920.00	1,780.00	31.228%	843.00
Alfred Tabasco	000000009-IN	1/10/2003	80.000%	14.789%	30,352.50	22,800.00	15,680.00	7,120.00	31.228%	3,372.00
Vincent LaPalma	000000010-IN	1/10/2003	20.000%	13.683%	21,832.50	4,100.00	2,620.00	1,480.00	36.098%	561.00
Alfred Tabasco	000000010-IN	1/10/2003	80.000%	13.683%	21,832.50	16,400.00	10,480.00	5,920.00	36.098%	2,244.00
Vincent LaPalma	000000011-IN	1/10/2003	20.000%	14.455%	5,857.50	1,100.00	700.00	400.00	36.364%	159.00
Alfred Tabasco	000000011-IN	1/10/2003	80.000%	14.455%	5,857.50	4,400.00	2,800.00	1,600.00	36.364%	636.00
Vincent LaPalma	000000012-IN	1/10/2003	20.000%	15.000%	9,585.00	1,800.00	1,560.00	240.00	13.333%	270.00
Alfred Tabasco	000000012-IN	1/10/2003	80.000%	15.000%	9,585.00	7,200.00	6,240.00	960.00	13.333%	1,080.00
Vincent LaPalma	000000013-IN	1/10/2003	20.000%	14.406%	6,459.23	1,213.00	899.40	313.60	25.853%	174.75
Alfred Tabasco	000000013-IN	1/10/2003	80.000%	14.406%	6,459.23	4,852.00	3,597.60	1,254.40	25.853%	699.00
Vincent LaPalma	000000016-IN	1/10/2003	20.000%	12.000%	6,100.32	1,145.60	639.40	506.20	44.186%	137.47
Alfred Tabasco	000000016-IN	1/10/2003	80.000%	12.000%	6,100.32	4,582.40	2,557.60	2,024.80	44.186%	549.89
Vincent LaPalma	000000017-IN	1/10/2003	20.000%	15.000%	213.00	40.00	96.00	-56.00	-140.000%	6.00
Alfred Tabasco	000000017-IN	1/10/2003	80.000%	15.000%	213.00	160.00	384.00	-224.00	-140.000%	24.00
Vincent LaPalma	000000018-IN	1/10/2003	20.000%	15.000%	2,662.50	500.00	310.00	190.00	38.000%	75.00
Alfred Tabasco	000000018-IN	1/10/2003	80.000%	15.000%	2,662.50	2,000.00	1,240.00	760.00	38.000%	300.00
Vincent LaPalma	000000019-IN	1/10/2003	20.000%	15.000%	5,345.45	1,003.84	602.40	401.44	39.990%	150.58
Alfred Tabasco	000000019-IN	1/10/2003	80.000%	15.000%	5,345.45	4,015.36	2,409.60	1,605.76	39.990%	602.30

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Salesperson	Tran	saction Date	Comm Split	Comm Rate	Tran Amt HC	Subject Sales	Subject Cost of Sales	Gross Profit	Gross Margin	Act Comm Amt
Vincent LaPalma	000000020-IN	1/10/2003	20.000%	12.665%	2,561.33	481.00	239.80	241.20	50.146%	60.92
Alfred Tabasco	000000020-IN	1/10/2003	80.000%	12.665%	2,561.33	1,924.00	959.20	964.80	50.146%	243.68
Vincent LaPalma	000000023-IN	1/17/2003	20.000%	14.027%	3,940.50	740.00	430.00	310.00	41.892%	103.80
Alfred Tabasco	000000023-IN	1/17/2003	80.000%	14.027%	3,940.50	2,960.00	1,720.00	1,240.00	41.892%	415.20
Vincent LaPalma	000000024-IN	1/17/2003	20.000%	15.000%	2,662.50	500.00	310.00	190.00	38.000%	75.00
Alfred Tabasco	000000024-IN	1/17/2003	80.000%	15.000%	2,662.50	2,000.00	1,240.00	760.00	38.000%	300.00
Vincent LaPalma	000000025-IN	1/17/2003	20.000%	12.000%	639.00	120.00	60.00	60.00	50.000%	14.40
Alfred Tabasco	000000025-IN	1/17/2003	80.000%	12.000%	639.00	480.00	240.00	240.00	50.000%	57.60
Vincent LaPalma	000000026-IN	1/17/2003	20.000%	12.000%	4,723.28	887.00	578.60	308.40	34.769%	106.44
Alfred Tabasco	000000026-IN	1/17/2003	80.000%	12.000%	4,723.28	3,548.00	2,314.40	1,233.60	34.769%	425.76
Vincent LaPalma	000000027-IN	1/17/2003	20.000%	15.000%	5,325.00	1,000.00	700.00	300.00	30.000%	150.00
Alfred Tabasco	000000027-IN	1/17/2003	80.000%	15.000%	5,325.00	4,000.00	2,800.00	1,200.00	30.000%	600.00
Vincent LaPalma	000000028-IN	1/17/2003	20.010%	12.005%	225.78	42.40	39.00	3.40	8.019%	5.09
Alfred Tabasco	000000028-IN	1/17/2003	79.990%	11.999%	225.78	169.60	156.00	13.60	8.019%	20.35
Vincent LaPalma	000000029-IN	1/17/2003	20.000%	14.231%	4,153.50	780.00	500.00	280.00	35.897%	111.00
Alfred Tabasco	000000029-IN	1/17/2003	80.000%	14.231%	4,153.50	3,120.00	2,000.00	1,120.00	35.897%	444.00
Vincent LaPalma	000000030-IN	1/17/2003	20.000%	14.027%	3,940.50	740.00	430.00	310.00	41.892%	103.80
Alfred Tabasco	000000030-IN	1/17/2003	80.000%	14.027%	3,940.50	2,960.00	1,720.00	1,240.00	41.892%	415.20
Vincent LaPalma	000000031-IN	1/17/2003	19.990%	11.997%	677.34	127.20	119.60	7.60	5.975%	15.26
Alfred Tabasco	000000031-IN	1/17/2003	80.010%	12.001%	677.34	508.80	478.40	30.40	5.975%	61.06

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Vincent LaPalma	0000000032-IN	1/17/2003	0.000%	0.000%	9,265.50	1,740.00	1,580.00	160.00	9.195%	0.00
Alfred Tabasco	0000000032-IN	1/17/2003	0.000%	0.000%	9,265.50	6,960.00	6,320.00	640.00	9.195%	0.00
Vincent LaPalma	0000000043-IN	1/24/2003	20.000%	14.903%	6,603.00	1,240.00	820.00	420.00	33.871%	184.80
Alfred Tabasco	0000000043-IN	1/24/2003	80.000%	14.903%	6,603.00	4,960.00	3,280.00	1,680.00	33.871%	739.20
Vincent LaPalma	0000000044-IN	1/24/2003	20.000%	12.000%	2,130.00	400.00	200.00	200.00	50.000%	48.00
Alfred Tabasco	0000000044-IN	1/24/2003	80.000%	12.000%	2,130.00	1,600.00	800.00	800.00	50.000%	192.00
Vincent LaPalma	0000000045-IN	1/24/2003	20.000%	12.000%	4,366.50	820.00	796.00	24.00	2.927%	98.40
Alfred Tabasco	0000000045-IN	1/24/2003	80.000%	12.000%	4,366.50	3,280.00	3,184.00	96.00	2.927%	393.60
Vincent LaPalma	0000000046-IN	1/24/2003	20.000%	0.873%	2,928.75	550.00	509.00	41.00	7.455%	4.80
Alfred Tabasco	0000000046-IN	1/24/2003	80.000%	0.873%	2,928.75	2,200.00	2,036.00	164.00	7.455%	19.20
Vincent LaPalma	0000000047-IN	1/24/2003	20.000%	15.000%	9,265.50	1,740.00	1,200.00	540.00	31.034%	261.00
Alfred Tabasco	0000000047-IN	1/24/2003	80.000%	15.000%	9,265.50	6,960.00	4,800.00	2,160.00	31.034%	1,044.00
Vincent LaPalma	0000000048-IN	1/24/2003	20.000%	11.320%	1,637.97	307.60	274.80	32.80	10.663%	34.82
Alfred Tabasco	0000000048-IN	1/24/2003	80.000%	11.322%	1,637.97	1,230.40	1,099.20	131.20	10.663%	139.30
Vincent LaPalma	0000000056-IN	1/24/2003	20.000%	12.000%	218.33	41.00	39.80	1.20	2.927%	4.92
Alfred Tabasco	0000000056-IN	1/24/2003	80.000%	12.000%	218.33	164.00	159.20	4.80	2.927%	19.68
Vincent LaPalma	0000000058-IN	1/31/2003	20.000%	13.731%	11,076.00	2,080.00	1,328.00	752.00	36.154%	285.60
Alfred Tabasco	0000000058-IN	1/31/2003	80.000%	13.731%	11,076.00	8,320.00	5,312.00	3,008.00	36.154%	1,142.40
Vincent LaPalma	0000000059-IN	1/31/2003	20.000%	12.000%	2,130.00	400.00	200.00	200.00	50.000%	48.00
Alfred Tabasco	0000000059-IN	1/31/2003	80.000%	12.000%	2,130.00	1,600.00	800.00	800.00	50.000%	192.00

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